

60 SECOND INTERVIEW

We take a minute to get to know one of the leading figures within the independent living sector. This issue, we spoke to Lisa Wardley, managing director at Repose Furniture.

When was Repose established?

We celebrated our 18th anniversary in March.

Summarise what the company does and the markets it serves.

We design, manufacture and supply rise and recliners for the home and care home market and specialist seating solutions for the healthcare sector, using the latest materials and technology.

We have an extensive retailer network covering the UK and some overseas countries. Through this network we supply seating for home comfort offering an extensive range of rise and recliners to meet all needs and specialist health chairs into care homes, hospitals, charities, hospices and many other organisations.

We are known for our bespoke furniture and this has established us as a major supplier in our marketplace and we continue to innovate to create new solutions such as the Harlem Porter, our new chair designed for people with Huntington's disease.

How has the company grown?

Over the past six years, we have grown significantly from £2m to £5m turnover, whilst retaining our family values. We pride ourselves on our ability to adapt to new and changing markets, particularly in the health



NAME
Lisa Wardley
JOB TITLE
Managing Director
COMPANY
Repose Furniture

sector which is in constant change mode.

We continue to recruit quality staff in the West Midlands, tapping into the high level of manufacturing skills that have evolved in the area. With over 40 staff and building on solid processes and systems, we have been able to grow efficiently and effectively continuing to provide the same level of service to our 600+ supplier network, many of whom have been working with us for over 10 years.

What does your job involve?

My role has changed as the company has grown and I now see my key role as ensuring that we:

- Continue our controlled growth with the addition of new seating designs aimed at the home and also particular health conditions.
- Further developing close working partnerships with our suppliers to ensure a seamless process of sharing information to

improve the lives of our end users.

- Continue to develop resources with Kate Sheehan our independent OT advisor that will help all our clients.

What do you enjoy most about your role?

Working in a family business and the ability to think laterally, with a like-minded team without any constraints, ensuring we always provide the best solution.

Where do you see yourself and the company in 10 years?

In a larger, profitable business, with the latest technology and systems but retaining the same values that have enabled our growth to date.

Outside of work, what are your personal interests?

With limited time, I manage to fit the gym in, and then spend the remainder of my time eating and drinking the extra calories I have earned at the gym.

“WITH OVER 40 STAFF AND BUILDING ON SOLID PROCESSES AND SYSTEMS, WE HAVE BEEN ABLE TO GROW EFFICIENTLY”